

Referral Fees

A referral fee is any commission, payment, fee or other reward we receive from other companies in return for recommending their services to you. We believe you should know how much we stand to receive each time we make a referral and whether these companies are connected to us. This way, you can make an informed decision whether to use them or use a company of your own choice.

Sales

Service	Company	Declaration	Referral Fee
Conveyancing Services	Elite Conveyancing	We recommend sellers and/or potential buyers use solicitors on this Provider's approved panel.	We receive a referral fee from Elite Conveyancing of up to £240 (inc VAT) for each sale/purchase completed.

Sales & Lettings

Service	Company	Declaration	Referral Fee
Energy Performance Certificates	Independent providers	We recommend landlords and vendors who are required by law to obtain an Energy Performance Certificate.	We receive £50 (inc VAT) for each completed Certificate.
Mortgages & Financial Services	We use several Mortgage Brokers and Financial Services	We recommend landlords, vendors and purchasers who require mortgage and protection policies to use this company.	We receive a referral fee of up to £450 for each successful Mortgage.



Lettings

Service	Company	Declaration	Referral Fee
Utility Switching	Third-party service providers	We use independent partners to switch utility accounts into the correct names and back again at the start and end of tenancies.	We receive a referral fee of £25 (incl VAT) from these providers when they switch utility accounts. We may also receive certain referral fees if you choose to purchase additional services directly from them once you become a tenant: (a) contents and /or liability insurance (20% of the cost of the premium) and media services (e.g. Sky TV) (£48.00 incl VAT) per sale.
Trade Contractors	Various providers	We recommend landlords requiring repairs, maintenance, or certifications to independent contractors such as electricians and plumbers.	The amounts we receive from trade contractors vary according to the value of the work done as shown in their invoice. In percentage terms we receive between 10% and 25% (inc VAT) of the amount of the invoice.
Inventory Clerks	Various providers	We recommend landlords who require an inventory or checkout report to use these companies.	The amounts we receive from inventory clerks vary according to the size of the property. In percentage terms, we receive up to 25% (inc VAT) of the amount of their invoice
Deposit-Free Renting	Reposit	Landlords and tenants can opt for an insurance-backed Guarantee as security for the tenancy in lieu of a cash deposit.	We expect to receive 15% of the net Guarantee Fee (less VAT and IPT) payable by the Tenant.

Shared Commission

Service	Company	Declaration	Referral Fee
Other Estate/ Letting Agents	Various	We may enter into a sub-agency relationship with other estate or letting agents where we consider it is in your best interests.	We do not receive a referral fee but we may enter into split commission arrangements of up to half our fees where we do this.
Introductions from Third Parties	Various	We may enter into agreements with independent solicitors (or other companies including developers) who introduce customers to us.	We may enter into split commission arrangements of up to 50% of our net commission fees where you use our services following an introduction.
Auctions	Keith Pattinson LTD trading as Pattinson Auctions	We refer vendors who instruct us to sell their property by way of auction to use this company.	We do not receive a referral fee but we may enter into split commission arrangements on a 55.56%/44.44 % basis (inc VAT) in our favour where the referral results in a sale of the property at auction.

All our recommended service providers are carefully selected to improve the services we offer to you. The referral fees shown are per referral and do not affect the final amount you pay to the service provider. All referral fees are separate from your obligation to pay our own fees or commission, which are subject to VAT.

